

## ***Manager Position***

### **Role Description**

The role will vary based on experience level, but the manager will be responsible for leading most aspects of client sourcing or process redesign projects including project management, client and supplier communications, supplier negotiations, planning, execution, and data analysis.

### **Responsibilities:**

- Develop overall project plans and lead all or parts of client engagements; Typical projects include:
  - Strategic sourcing
  - Process reengineering
  - Expenditure Analysis
  - Make or buy decision analysis
  - Best practice implementation
- Develop creative strategies and recommendations
- Present to client executives
- Build consensus among customer stakeholders
- Develop and build relationships with client
- Potentially lead new product/service development and launch efforts
- Assist in developing internal ISG strategy, intellectual capital and deliverables

### **Qualifications:**

- 4-8+ years of relevant business experience
- Strong work ethic and high level of integrity
- Demonstrated project management, management consulting and analytical skills
- Strong experience with Microsoft Office products, including the ability to develop and interpret complex analytical models and ad-hoc reports
- Ability to effectively plan and manage multiple projects, tasks and/or initiatives simultaneously
- Comfortable in an entrepreneurial, performance-driven environment
- Strong communication skills (verbal and written), including the ability to present comfortably to senior executives
- Prefer relevant strategic sourcing experience but will develop with the right candidate
- MBA a plus but not required for candidates

### **Company Description**

Insight Sourcing Group (ISG) is an Atlanta-based boutique management consulting firm. ISG focuses exclusively on strategic sourcing and procurement-related services. ISG



works with a wide array of mid-market and private equity firms, as well as Fortune 500 companies. ISG blends the skills and expertise of a global consulting firm with an entrepreneurial drive for results.

ISG is actively growing and seeks highly motivated and dynamic employees capable of working successfully in an entrepreneurial environment. This role offers a compelling compensation structure and extensive support from a seasoned management team. The firm is comprised primarily of veterans from large global management consulting firms or the strategic sourcing groups of progressive *Fortune 500* companies. Clients include companies like Yakima, Premiere Global Services, Dollywood and Caribou Coffee. ISG also works with Atlanta's largest private equity firms.

ISG has a highly compelling and proven value proposition and has experienced significant growth over the past five years. Employees are responsible for their own careers and progression can be rapid. The professional development opportunity will be unique and extensive as a result of the blending of the benefits of a small entrepreneurial firm with the quality levels and expectations of a global professional services firm.